



**NEW ENGLAND STATES GOVERNMENT
FINANCE OFFICERS ASSOCIATION**

**DONALD J. MIKLUS ANNUAL
SPRING TRAINING SEMINAR**
The Conference Center at Waltham Woods
March 25-26, 2010

Thursday, March 25, 2010

9:30 AM REGISTRATION BEGINS

10:00 AM WELCOME: Crystal A. Dionne
PRESIDENT NESGFOA

**10:15 – 11:15 AM UNDERSTANDING THE NEW FUND
BALANCE REPORTING – GASB 54**

Learn about the new reporting standard that goes into effect for fiscal years which begin after June 15, 2010.

SCOTT C. MCINTIRE, CPA
MELANSON, HEATH & COMPANY

**11:15 – 12:15 PM THE SOCIAL MEDIA AND YOUR GOVERNMENT
ORGANIZATION**

Hear from two experts discuss the benefits of these outlets as well as the associated risks and safeguards to consider before your community starts to "Tweet."

DAN BOUTILIER, CIO, CITY OF PORTLAND, MAINE
PATRICK MARR, OFFICE OF THE GENERAL TREASURER,
STATE OF RHODE ISLAND

12:15 – 1:15 PM LUNCHEON

1:15 – 1:45 PM PERFORMANCE MEASUREMENT PROJECT UPDATE

1:45 – 3:00PM GASB UPDATE

**LISA PARKER, PROJECT MANAGER
GASB**

3:00– 3:15 PM Break

3:15 – 4:15 PM PENSION FUNDING CHALLENGES

Faced with lower investment returns and an aging workforce, communities around the region are seeing spiraling increases in their annual required contributions. Listen to a seasoned advisor to local governments on measures to cope with this growing problem.

**MICHAEL GOSS, PRP
EXECUTIVE VICE PRESIDENT
FIDUCIARY INVESTMENT ADVISORS, LLC**

Friday, March 26, 2010

8:30 AM Registration & Continental Breakfast

9:00 – 10:30 AM ERP CASE STUDY – CITY OF NEWPORT, RI

Enterprise Resource Planning (ERP) generally refers to software or a system which is intended to manage all of the information and functions of a business or company from shared data sources.

The City of Newport and Newport Public Schools had many different types of software and hardware to handle functions throughout the City and it was not interfaced. Processes were manual and labor intensive. The City hired GFOA to perform a needs assessment, help develop specifications for an ERP System and evaluate respondents and to negotiate contracts for both the City and Schools. This session will focus on the process from needs assessment through implementation and the first year of operation; some of the benefits, risks and hardships associated with the decision-making and implementation; and general real-life issues

10:30 – 10:45 AM BREAK

10:45 – 12:00 PM ECONOMIC UPDATE

**BEATA CARANCI
DIRECTOR OF ECONOMIC FORECASTING
TD BANK FINANCIAL GROUP**

Notes

CPE: This seminar will qualify for 9 CPE hours.

Evaluation Forms: Please complete your forms each day and leave them at the registration tables. Please recycle your badge at the registration table at the end of the training seminar.

**NEW ENGLAND STATES GOVERNMENT FINANCE OFFICERS ASSOCIATION
18th ANNUAL SPRING TRAINING SEMINAR**

March 25-26, 2010

Conference Center at Waltham Woods

860 Winter Street

Waltham, MA 02451

NAME _____ (Print or type)

TITLE _____

ORGANIZATION _____

ADDRESS _____

CITY/STATE/ZIP _____

TELEPHONE /E-MAIL _____

REGISTRATION FEES(*)POSTMARKED:	PRIOR TO 3/12/10	AFTER 3/12/10
ACTIVE MEMBER – GOVT OFFICIAL	\$150	\$200
ASSOCIATE MEMBER – PRIVATE SECTOR	\$200	\$250
NON-MEMBER RATE	\$250	\$300

(*)FEES INCLUDES CONTINENTAL BREAKFAST & LUNCH ON THURSDAY AND FRIDAY.

CHECK ENCLOSED \$ _____ MAKE PAYABLE TO: **NESGFOA**

MAIL TO: NESGFOA
P.O. BOX 406
LINCOLN, RHODE ISLAND 02865
FEIN number 06-1581382

FOR ADDITIONAL INFORMATION PLEASE CONTACT: Bill Fazioli at 401.334.4726 , e-mail: William.fazioli@firstsw.com

For Hotel Reservations please contact the Westin Waltham, 70 Third Avenue by calling 781.290.5600. To insure the overnight Seminar Room Rate of \$129 please contact the Hotel by **March 3rd and mention NESGFOA as the group name.**